



# USER PROFILE

## The "Blood Connection" Biologics Processing Center

Increasing demand for life-saving blood products require collection and processing centers to constantly innovate to keep pace. The "Blood Connection", which supplies seventy hospitals and multiple biotech and pharmaceutical firms globally, decided to stay ahead by creating a new, state-of-the-art, biologics processing center.

"It was time to grow. We wanted a facility to comply with all FDA and European regulations and give us capacity to grow for years to come," explained CEO Greg Hart. "We networked and traveled frequently for over a year, benchmarking our new operation to leverage best-practices we observed industry-wide."

"Our new lab furniture had to be truly modular and flexible to enable constant updating of machines, technology, utilities and work cells. We visited several processing labs and manufacturers and decided to go with Olpin Group" added Hart. "We were investing millions in new testing and processing systems (G4 Compomats, Galileos, Prisms, Tigris, etc.). Our lab furniture is a critical component to ensure efficient operation of these new systems. Olpin Group proved to be the right choice. Their local rep and factory worked closely with our team throughout the design phase to help us specify the proper bench and workstation set-ups for each processing system and work cell. The wide range of sizes and accessories made it easy for us to optimize the layout and productivity of each lab station and the entire facility" stated Hart. "We included Olpin Group's bactericidal surfaces for all labs with blood components processing to give us an added germ barrier."

"The structural-frame system easily supports our heaviest processors... and the accessible chases let us update and change machines and workbench layouts "on-demand". We discovered Olpin Group is as flexible as our diverse, changing needs and is exceptionally durable to support our industrial processing volumes", commented Jerry Calloway, project engineer. "We really like how the integrated chase manages all utilities inside the benches so lab surfaces are clutter-free, giving our technicians maximum work surface for the transaction-intensive processing of blood components."

"We love the Olpin Group finishes. Plus, the ability to organize and adjust bench set-ups to suit individual preferences and processes is very effective for our technicians. The post and rail system makes it easy for us to manage monitors, scanners, supplies, inventory, documentation, phones... and everything above the work surface, right at our fingertips. That really enhances comfort, workflow and overall lab productivity," says Tracy Bridges, lab director.

The Blood Connection moved into their new, 47,500 square foot home in February to embrace the pursuit of excellence in biologics processing!



QA Testing Lab



Prism Island



Vacutainer Station



Manufacturing Lab